

Welcome to Casa, an independently owned hotel where stylish contemporary design meets warm, personal hospitality. With 100 beautifully designed bedrooms from spacious doubles to indulgent suites, and 12 versatile meeting and event spaces for up to 280 guests, we're proud to be one of Derbyshire's most vibrant and trusted venues.

During the week, our hotel buzzes with corporate energy as we host conferences, meetings, and networking events. By the weekend, we are the go-to destination for leisure guests eager to explore everything our stunning local area has to offer. Across all of this, our team is dedicated to delivering exceptional service that keeps guests returning time and again.

We also have the beautiful **Peak Edge Hotel**, a luxury boutique hotel nestled on the edge of Derbyshire's Peak District National Park. Surrounded by beautiful countryside with farm-to-fork ethos, the hotel is accessible and only a 10-minute drive from Chesterfield town centre and our sister venue, Casa Hotel.

The hotel has recently undergone beautiful renovations to our restaurant and extensions to our banqueting rooms and we continue to invest to make sure this stunning hotel provides a laid-back, home-from-home for all our guests and visitors.

Now, we are looking for a dynamic, business-focused Sales Manager to join our forward-thinking team and help drive our success further.

Why join us?

- We are a supportive, close-knit team who aim to succeed together!
- A luxurious, modern setting and team to be proud of.
- We are “people people” and support our team members to thrive.
- The chance to shape and build on an already well-regarded venue into something even more extraordinary.
- Professional development – WSET courses, masters of malt, access to degree level qualifications.

The role:

As our Hotel Sales Manager, you'll take the lead in creating new relationships and delivering great results to surge the business' success.

You will:

- Seek out new business contacts to accelerate our event and bedroom bookings.
- Create lasting relationships to maintain our trusted reputation.
- Cultivate and grow new relationships through excellent people skills and effective sales techniques.
- Communicate clearly with your team members and management to deliver excellence together.

You'll thrive here if you are:

- A natural self-starter with genuine passion for hospitality
- Confident, polished and exceptionally well organised
- Energetic, proactive, and capable of delivering operational excellence

This role suits a proven sales manager that has a track record of driving meeting and events revenue within the independent hotel market.

Casa Hotel Group looks after their recruitment in-house so please reach out if this sounds like your next great career move!